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SAVING DOLLARS

Fall Rebates on New Systems



While here in South Florida it sure doesn't feel like fall weather yet, for A/C manufacturers this time of year means more than falling temperatures. It means falling prices in the form of rebates on new systems.

Hot off the heels of summer, which is generally a busy time of year for the industry as a whole, the manufacturers typically like to try to keep that momentum going. So they offer incentives on the purchase of new systems, sometimes more than \$1,000. That's some serious money, especially if you've been keeping your old unit cobbled together with repairs for the past few seasons. Plus, don't forget that if your A/C is more than 10 years old or so, climate control technology has evolved. New systems are much more efficient now and will save you substantially in power and repair costs, paying for themselves in savings in pretty short order.

Give Climate Control Services a shout if you've been considering a new system. There's no pressure when you inquire and no obligation.

 **1-877-738-9101**

SPOTLIGHT

Yes There IS Such a Thing as a Free Lunch!



Are you a homeowners' association manager, on the board or otherwise involved with the property management of your community? Then we'll see you at the Palm Beach Condo, HOA & Property Management Expo on October 14th, 2015, and **LUNCH IS ON US!**

Simply plug in our complimentary lunch code **VIPCLIMATECONTROL** when you register online at www.pbcondohoaexpo.com for the event. Don't forget to stop by our booth No.

129 at the Palm Beach Convention Center and say hello!

 **1-877-738-9101**

FACT

Utility Company Rebate Requirements Get Tougher



While many of the A/C manufacturers are offering handsome rebates on the purchase of a new system (see our top story), the utility company is putting more stringent restrictions on the A/C efficiency rating they will accept on a replacement unit in order for buyers to receive money back.

Beginning October 1, 2015, only systems installed in single-family homes with a 16 or 17 SEER are eligible for a rebate. (SEER is an acronym for "Seasonal Energy Efficiency Ratio")

and is a metric used to measure how much cooling a system puts out for each unit of energy it consumes. The higher the SEER rating, the more efficiently an air conditioner operates.)

While the amended rebate program is a noble cause, as systems with higher SEER ratings use less energy and thus save consumers on their power bills, higher-SEER-rated systems also come with higher price tags.

This shouldn't discourage anyone who is considering the purchase of a new system, however, as the more efficient a system is, the faster the savings add up and the faster the unit pays for itself. Give Climate Control Services a call and we can explain further. No pressure, no obligation. Just a short candid conversation about your options from a company you can trust.

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SERVICE TIP

The Thing About Service Contracts



A lot of folks don't plan ahead for adversity and prefer to deal with it only when they have to. The thing you have to ask yourself, however, is this: Is the immediate gratification of not having to plan for "it" worth the additional hassle later when "it" happens?

When it comes to having a plan in place for when (not if) a major appliance breaks down, at Climate Control Services, we have a bit of a bias, and for good reason. We field those phone calls from frantic people expecting guests when suddenly their A/C goes on the fritz. We understand what it's like having to schlep 50 pounds of frozen food over to your neighbor's home because you can't find anyone to repair your deep freeze until next week. We know what it's like being backed into a corner and trying to arrange service with an unknown entity. Do they really know what they're doing? Will they overcharge? Will they even really come out when they say they will?

At Climate Control Services, we've been in business for over 40 years. If there's one thing we

know, it's the peace of mind that purchasing a service contract to cover the repair of many of your major home appliances for one affordable annual cost can buy. Our custom plans put you to the front of the line with experienced, professional, fast repair that you can count on. We'll even program our number into your speed dial. You know, in case your guests are on their way. :-)

Give us a call. No pressure. No obligation. We'll just tell you how it works and let you decide.

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ASK DOCTOR DRAFTY

How could we have avoided water damage?



Dear Dr. Drafty,

We just returned from vacation to a wet mess. Apparently a line in our A/C plugged up and the water collecting in the pan in our closet wasn't allowed to drain outside. It overflowed, ruined some carpeting in the hall and we're probably going to need a few feet of baseboard and a bit of sheet rock replaced. We're keeping our fingers crossed that we don't have a mold problem as well in our near future.

What's the deal? Should we have shut down the A/C before we left? We were gone nearly 3 weeks.

Stephen DeGrassi
Palm Beach Gardens, FL

Dear Stephen,

So sorry to hear about your troubles. Two things come to mind. The first is that you should have a float switch installed. It's a very simple device that works like the float in your toilet tank, which shuts off the incoming fresh water when the water level in the tank refills and reaches a certain level. In the case of your A/C, a float switch functions as a safety measure, shutting off

your unit if for some unforeseen reason the water in the drain pan reaches a level higher than it should.

The second is to have a wireless thermostat installed, which would allow you to control and monitor your A/C system via the Internet. Because, while the float switch may have saved you from water damage, if it had triggered for example during the first week of your vacation, your system would have been off for another two weeks, which is not ideal. Two weeks of sustained hot climate inside your home is more than enough time for dangerous mold and mildew growth.

However, the combination of a float switch AND a wireless thermostat would have preempted the water damage and notified you that your system had kicked off. At best, you could have addressed the problem via a neighbor or family member with access to your home or, at worst, cut your vacation short. Both scenarios, though, would likely have been preferable.

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